



## Newsletter - 12/06/2007

Dear Sirs,

In our today's newsletter you will learn how to achieve more harmony with **FACT.pilot** and how to increase your productivity with the usage of standard-ERP-software.

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#### 1. **FACT.pilot** – The Factoring Software for more Harmony

The high-performance factoring software by **fidis** helps you to achieve more harmony because all departments are working together on one system in co-operation. **FACT.pilot** provides for each division all necessary information in real-time. This enables you as a decision-maker to have an exact overview at any time.

##### 1.1 Focussing on Your Basic Findings

The **FACT.pilot** Management Cockpits provide you all requested key figures in real-time in order to get a quick and reliable overview. The structure and the content of the figures are according to your business needs. Via drill-down functionalities you get each information on single item basis – also historical ones. Therefore you always have an overview which you need for being even more successful. The **FACT.pilot** Management Cockpits are amongst others available for your customers, debtors, documents and availabilities.

With **FACT.pilot** you can focus on your basic findings.

##### 1.2 Capacity and User Friendliness

**FACT.pilot** has an intuitive usability due to its familiar Windows user surface which shortens the software training period extremely. In addition, each user gets the possibility to create an own favourite menu with the most important transactions via a drag drop functionality. This helps to work even more efficient.

Our factoring solution is configurable according to your needs – even without any technical know-how! If users are authorised they are able to change parameter settings in order to adapt the software easily to the changing market and customer requirements.

### 1.3 Taylor-made Analyses and Reports

**FACT.pilot** provides you and your employees with flexible tools for tailor-made analyses and reports. The easy-to-use query manager as well as our Data Warehouse enables you to create reports in your requested content and structure. By this you can easily check your business activities and exert positive influence on your success in time.

### 1.4 Reaching Your Business Objectives

Reaching your business objectives does always have first priority.

This means that you will have to allocate your internal resources in the best possible way. Therefore you need software perfectly configured to your needs within the most adequate service type for your business: We offer our factoring solution as a license, within application service providing and within business process outsourcing.

The **fidis** team is your competent partner in all questions about technique and strategy – before, during and after the software implementation. A perfect harmonised training according to your employees' needs and comprehensive support services guarantee the achievement for your business objectives right from the start.

## 2. Gaining Efficiency by Using Standard-ERP-Software

“The implementation of an ERP-system (Enterprise Resource Planning) makes only sense for bigger entities” is being said quite often. This statement is of course untrue – because the increase of productivity is for each enterprise of importance. Please, read in the following why the usage of a standard-ERP-software does also for small and medium-sized entities make sense.

Originally, ERP-software was designed for major enterprises. But in the meantime many ERP-systems have been implemented in small and medium-sized entities since the growing complexity of the processes and products, the boosting market demand as well as the increasing customer needs have forced the “smaller” entities to react. The pressure to work as cost efficient as possible with lean business processes has grown enormously.

In most cases, companies are afraid of the high costs and the long implementation periods in correlation with ERP-software. But the reality has proved: The smaller a business, the smaller the needed functional range of an ERP-system.

**fidis** has created with **FACT.pilot** a factoring solution based on standard-ERP-software which also meets the needs of small and medium-sized entities. The implementation period is short since you only have to implement software coverage as needed for your business. This makes your IT investment calculable and reasonable and your organisation can be structured lean in the future. In other words: Thanks to ERP your business can grow and your productivity can increase!

## 3. fidis “live”

During the next weeks you will have the chance to meet the **fidis** team on the following events:

**IFG Annual Meeting** in Istanbul, Turkey, from June 17 till June 21, 2007

**IFG International Managers' Club** in Juan-Les-Pins, France, from September 26 till September 28, 2007

**FDA Annual Meeting** in Venice, Italy, from November 14 till November 16, 2007

Please, do not hesitate to contact us for a non-binding system presentation under telephone number +49.2131.29858 50 or email to [suleika.hollenhorst@fidis.com](mailto:suleika.hollenhorst@fidis.com).

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