



Dear Sirs,

In our today's newsletter we proudly present our new fidis homepage.

You will also learn about the cash-out-process of **FACT.pilot** as well as how to achieve growth and competitiveness with flexible IT structures.

## At a Glance

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## 1. New fidis Homepage

We are very happy to introduce you to our re-launched homepage. You will notice plenty of changes – not just in the structure, but also in the content. Have a look at <http://www.fidis.com/>. In order to help you getting around the new structure of the website, please use the sitemap. Enjoy!

## 2. The Cash Out-Process with **FACT.pilot**

### 2.1 The Out Payment Workflow for more Security

The out payment of factoring valuta is done automatically via workflows within **FACT.pilot**. This guarantees that your internal rules and defaults (e.g. the principle of the second set of eyes) will strictly be followed.

The responsible and authorised (!) employee checks the availability via the so-called Availability Cockpit. The system calculates an out payment proposal under consideration of deduction of all fees and interests. The clerk can either accept or reject this proposal.

After the responsible person has created an out payment recommendation, it will automatically be forwarded as a message to the supervisor who will have to confirm the advance payment. Once the out payment has been approved, the responsible clerk can continue to create the cash out by allotting the bank accounts and generating a bank file.

### 2.2 Automated Bank File Creation

Each out payment of factoring valuta is connected with the creation of cash out bank file(s). The generation of the bank file(s) is done automatically by the system. The data transmissions to the bank(s) take place via interfaces. **FACT.pilot** supports all world-wide established bank formats.

## 3. Flexible IT as Key for Growth and Competitiveness

Flexible IT structures guarantee with a lasting effect your business success because they increase turnover and decrease costs. Read in the following why flexible IT structures are the key for growth and competitiveness.

### 3.1 The actual IT Situation at most Factoring Companies

The actual IT structures at factors are often inconsistent, unnecessary manifold and quite cost intensive. In addition, the structures of so-called "standard factoring software" are in most cases inflexible since only pre-defined process flows are administrated. Process innovations which shall guarantee the factor's competitiveness are often – if at all – only realisable with time and cost consuming development projects.

The solution out of this misery is a flexible IT structure which is able to handle process innovations without any complexities in order to guarantee the factor the important competitiveness: The solution is ERP-based standard software for factoring which can easily be configured according to the changing market conditions without any developments by the help of so-a called service-oriented architecture (SOA). Such a solution saves costs and enables the factor to compete – and therefore it increases the business growth.

### 3.2 Trends within the IT Industry

To the most important trends within the IT industry belongs besides flexibility above all integration, easy usage, open standards and open sources. Open sources mean the easy and cost-effective access to existing IT resources.

In addition the applications will be more flexible applicable in the future since they will not be earmarked anymore: Du to the increasing level of abstraction the solutions will be applicable for several processes within the company. With SOA the individual process building blocks (i.e. hardware and software) can be flexible merged, i.e. the process flows can easily be adjusted according to the changing market conditions. With SOA, the IT will lead to an assembly of internal and external process – this is a necessary condition for an efficient operating.

**FACT.pilot** is ERP-based factoring software which can easily be adjusted with SOA to upcoming needs and changing market conditions.

## 4. fidis „live“

During the following events you will have the chance to meet the fidis team in order to ask them questions about **FACT.pilot**:

**IFG International Managers´ Club** in Juan-Les-Pins (France) from 26/09 till 28/09/2007

**SAP-Banking Congress** in Frankfurt (Germany) from 17/10 till 18/10/2007

If you prefer a personal and non-binding software demonstration, please do not hesitate to call or email us (phone: +49.21 31.298 58 50; email: [suleika.hollenhorst@fidis.com](mailto:suleika.hollenhorst@fidis.com)).

## Contact

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